		For the Month End	ding December 31,	2020			
	December	YTD Actual	YTD Reforecast	YTD Budget	YTD Variance - Reforecast	Annual Budget	Reforecast Bud
Non-Meeting Revenue				-			
Contributions	\$ 12,763,939	\$ 12,783,939	\$ 75,000	\$ 75,000		\$ 5,075,000	\$ 5,075
ISOC Contribution Cash Other Contributions	\$ 12,742,209 \$ 21,729	\$ 12,742,209 \$ 41,729	\$ 75,000	\$ 75,000	\$ 12,742,209 \$ (33,271)	\$ 5,000,000 \$ 75,000	\$ 5,000 \$ 75
	\$ 21,729	\$ 41,729 \$ 35,000	\$ 75,000 \$ 9,000	\$ 75,000 \$ 9,000		\$ 75,000 \$ 9,000	\$ 2
Administrative In-Kind Contribution Conference Services	\$ 2,917 \$ 2,917	\$ 35,000 \$ 35,000	\$ 9,000	\$ 9,000 \$ 9,000	\$ 26,000 \$ 26.000	\$ 9,000 \$ 9,000	\$
Comms Support	\$ _,517	\$ -	\$ -	\$ -	\$	\$ 5,000 \$ -	Ś
Tools Maintenance (2019)	ŝ -	s -	s -	s -	ş -	s -	Ś
Other	\$ 432,441	\$ 2,162,850	\$ 373,414	\$ 373,414	\$ 1,789,436	\$ 373,414	\$ 37
Interest Income	\$ 29	\$ 872	\$ 2,000	\$ 2,000	\$ (1,128)	\$ 2,000	\$
Investment Interest Income	\$ 432,412	\$ 2,161,978	\$ 349,914	\$ 349,914	\$ 1,812,064	\$ 349,914	\$ 34
IRTF Income	\$ -	\$ -	\$ 21,500	\$ 21,500	\$ (21,500)	\$ 21,500	\$ 2
Total Non-Meeting Revenue	Ş 13,199,297	\$ 14,981,789	Ş 457,414	Ş 457,414	Ş 14,524,375	Ş 5,457,414	Ş 5,457
Meeting Revenue							
Registration Fees	\$ (840)	\$ 431,276	\$ 340,000	\$ 2,145,625	\$ 91,276	\$ 2,145,625	\$ 34
Sponsorship	\$ 205,000	\$ 1,024,433	\$ 658,001	\$ 1,327,550	\$ 366,432	\$ 1,327,550	\$ 65
Sponsorship - In-Kind	\$ -	ş -	\$ -	\$ 75,000	\$ -	\$ 75,000	\$
Hotel Commissions	\$ - ¢	\$ -	\$ -	\$ 165,906 \$ 89,918	\$ - \$ -	\$ 165,906 \$ 89,918	s s
Rebates & Comps Misc	\$ - ¢	\$ 50	\$ 392.492	\$ 15,000	\$ (392,442)	\$ 15,000	\$ 39
Total Meeting Revenue	\$ 204,160	5 1.455.759	\$ 1,390,493	5 3,818,999	S 65.266	5 3,818,999	\$ 1,390
	¢ 101,200	¢ 1,135,755	¢ 1,050,150	\$ 0,010,000	\$ 00,200	¢ 0,010,555	¢ 1,050
TOTAL REVENUE	\$ 13,403,457	\$ 16,437,548	\$ 1,847,907	\$ 4,276,413	Ş 14,589,641	\$ 9,276,413	Ş 6,847
			1 10 100		,,,,,		
Meeting Expenses							
Venue Costs	\$ (78,636)	\$ 6,604	\$ -	\$ 1,458,848	\$ 6,604	\$ 1,458,848	\$
Meeting Support	\$ 74,926	\$ 926,787	\$ 929,100	\$ 1,302,680	\$ (2,313)	\$ 1,317,680	\$ 92
NOC Support	\$ 13,960	\$ 429,915	\$ 519,002	\$ 1,100,219	\$ (89,087)	\$ 1,100,219	\$ 51
Other	\$ 18,529	\$ 88,499	\$90,599	\$ 117,457	\$ (2,101)	\$ 146,995	\$ 9
Site Visits (formerly Future Meetings)	\$ -	\$ 19,280	\$ 19,288	\$ 19,288	\$ (8)	\$ 86,500	\$ 1
Total Meeting Expenses	\$ 28,779	Ş 1,471,084	\$ 1,557,989	\$ 3,998,492	\$ (86,904)	\$ 4,110,242	Ş 1,557
Operating Expenses RFC Services	\$ 115,712	\$ 1,391,408	\$ 1,403,544	\$ 1,371,444	S (12.136)	\$ 1,371,444	\$ 1,40
	\$ 109,412	\$ 1,312,944	\$ 1,313.944				\$ 1,31
RFC Production Center RFC Series Editor	\$ 6,300	\$ 1,312,944 \$ 78,464		\$ 1,252,144 \$ 110,300	\$ (1,000) \$ (2,136)	\$ 1,252,144 \$ 110,300	\$ 1,51 \$ 8
Independent Submissions Editor	\$ 0,500	\$ /6,404 \$ -	\$ 80,600 \$ 9,000	\$ 110,500 \$ 9,000	\$ (2,130) \$ (9,000)	\$ 110,300 \$ 9,000	\$ °
IETF Secretariat	\$ 121,244	\$ 1,492,003	\$ 1,472,120	\$ 1,429,120	\$ 19,883	\$ 1,429,120	\$ 1,47
Administration	\$ 73,840	\$ 886,080		\$ 886,080	\$ -	\$ 886,080	\$ 88
IT	\$ 36,920	\$ 443,040	\$ 886,080 \$ 443,040	\$ 443,040		\$ 443,040	\$ 44
CPA Financial Services	\$ 10,484	\$ 162,883	\$ 143,000	\$ 100,000	\$ 19,883	\$ 100,000	\$ 14
Administration	\$ 216,864		\$ 1,469,124	\$ 1,671,084	\$ (70,046)	\$ 1,671,084	\$ 1,46
IETF Admin Support	\$ 216,864	\$ 1,380,142	\$ 1,298,000	\$ 1,430,960	\$ 82,142	\$ 1,430,960	\$ 1,29
IESG Support	\$ -	\$-	\$ 12,000	\$ 31,500	\$ (12,000)	\$ 31,500	\$ 1
IAB Support	\$ -	\$ 1,163	\$ 12,000	\$ 31,500	\$ (10,837)	\$ 31,500	\$ 1
IRTF Support	\$ -	ş -	\$ 33,624	\$ 33,624	\$ (33,624)	\$ 33,624	\$ 3
NomCom Support	\$ -	Ş -	\$ 1,500	\$ 1,500	\$ (1,500)	\$ 1,500	\$
Board Support	\$ -	\$ 17,773	\$ 92,000	\$ 92,000	\$ (74,227)	\$ 92,000	\$ 9
Community Leadership Training	\$ - \$ -	\$ 87.000	\$ 20,000 \$ 110.000	\$ 50,000 \$ 110,000	\$ (20,000) \$ (23,000)	\$ 50,000	\$ 2
IETF Trust Contribution	\$ -	\$ 87,000 \$ 77.000	\$ 110,000 \$ 77.000	\$ 110,000	\$ (23,000)	\$ 110,000 \$ 77,000	\$ 11 \$ 7
Standard Budget Special Projects	\$ \$	\$ 10.000	\$ 33,000	\$ 33,000	\$ (23,000)	\$ 33,000	\$ 3
Special Projects RFP Management Expenses	\$ -	\$ 10,000	\$ 20,000	\$ 95,000	\$ (10,000)	\$ 95,000	\$ 2
Secretariat/Financial	\$ -	\$ 10,000	\$ 10,000	\$ 10,000	\$ -	\$ 10,000	\$ 1
Tools	\$ -	\$ -	\$ 10,000	\$ 10,000	\$ (10,000)	\$ 10,000	\$ 1
Administrative	\$ -	\$ -	\$ -	\$ 75,000	\$ -	\$ 75,000	ŝ
Misc.	\$ -	\$ -	\$ -	\$	\$ -	\$ -	\$
Special Projects	\$ -	\$ 1,500	\$ 100,000	\$ 50,000	\$ (98,500)	\$ 50,000	\$ 10
Carbon offset	Ş -	\$ 1,500	\$ 50,000		\$ (48,500)		Ş 5
Misc.			\$ 50,000		\$ (50,000)		\$ 5
Tools	\$ (136,085)	\$ 360,815	\$ 560,830	\$ 378,800	\$ (200,015)	\$ 378,800	\$ 56
Contracts	\$ (89,514)	\$ 320,308	\$ 527,830	\$ 345,800	\$ (207,522)	\$ 345,800	\$ 52
Tools Maintenance Contract	\$ (123,333)	\$ 60,073	\$ 200,000	\$ 200,000	\$ (139,927)	\$ 200,000	\$ 20
RPC Tools Security Review Minor Tools Enhancement	\$ - 6 10.000	\$ 21,983 \$ 83,300	\$ -	>	\$ 21,983 \$ 23,300	\$ -	\$ \$
	\$ 10,000 \$ 23,819	\$ 83,300 \$ 154,952	\$ 60,000 \$ 117,830	\$ 60,000 \$ 85,800	\$ 23,300 \$ 37,122	\$ 60,000 \$ 85,800	\$ 6 \$ 11
	¢ 23,019	y 104,952 ¢	پ 117,630 د	ب می د	ç 37,122	ب 006,co	ب 11 د
In-Kind Tools Maintenance (2019) Tools Re-architecting	ŝ	ś -	\$ 150,000	š -	\$ (150,000)	š -	\$ 15
Tools Maintenance Support	\$ (46,571)	\$ 40.507	\$ 33,000	\$ 33,000	\$ 7,507	\$ 33,000	\$ 3
Wagtail Support	\$ 1,829	\$ 40,507	\$ 10,000	\$ 10,000	\$ 30,507	\$ 10,000	\$ 1
Backup GitHub	\$ -	\$	\$ 8,000	\$ 8,000	\$ (8,000)	\$ 8,000	\$
Transition YANGvalidator.org & YANG Maintenance	\$ -	\$	\$ -	\$ -	; \$	\$ -	ŝ
Mysql to Postgresql	\$ -	\$ -	\$ 10,000	\$ 10,000	\$ (10,000)	\$ 10,000	\$ 1
Datatracker Updates Total Operating Expenses	\$ (48,400)	\$ 0	\$ 5,000	\$ 5,000	\$ (5,000)	\$ 5,000	\$
Total Operating Expenses	\$ 317,735	Ş 4,741,804	\$ 5,135,618	Ş 5,105,448	Ş (393,814)	Ş 5,105,448	\$ 5,135
lotal Expenses	Ş 346,514	\$ 6,212,889	\$ 6,693,607	\$ 9,103,940	Ş (480,718)	\$	<mark>\$ 6,69</mark> :
Net Income	\$ 13,056,943	Ş 10,224,659		Ş (4,827,527)	\$ 15,070,359	Ş 60,723	Ş 154
Capital Investment	\$ 64,065	\$ 359,687	\$ 160,500	\$ 160,500	\$ 199,187	\$ 160,500	\$ 160
Capital Investment Net Income (after Capital Expenditures)	\$ 12,992,878		\$ (5,006,200)	\$ (4,988,027)	\$ 14,871,171	\$ (99,777)	\$ (6

NOTES (refers to YTD Actual versus Reforecast) 1 Audit adjustment made to account for the 2021 and 2022 ISOC Contributions per agreement.

1a

2

S10,000 contribution made in March 2020 and \$10,000 contribution per greatment. \$10,000 contribution made in March 2020 and \$10,000 contribution recognized in October for 1/3 of the ICANN sponsorship. The rest will be recognized in 2021;YTD reforecast amount breaks out the annual contribution into equal monthly amounts. Variance is related to timing of receipt of contributions. There was also an audit adjustment to book the discount on the RIPE Pledge Gisco in-kind contribution valued at \$35,000 for the entire year and is recognized on a monthly basis at \$2,917; reforecast amount understates the amount of total in-kind services received. Variance in actual vs. reforecast is dependent on timing-related market volatility. This market volatility is related to COVID-19 and is continuing with sharp movements in both directions. It may be some time before this settles. NOTE: This line item includes all investment-related income/losses, including interest, dividends, and unrealized gains/losses. No IRTF-related revenue received through December 2020. YITD Actual is reforecasted amount due to better, the evaported registrations for ISTE 100 montion. 3

3a

YTD Actual is greater than the reforecasted amount due to better-than-expected registrations for IETF108 and IETF109 meeting. 4

VTD Actual is more than the reforecasted amount due to significantly more sponsors reserving their sponsorship contributions for IETF109 than expected. There was also an audit adjustment to recognize revenue for invoices IETF21-05 and IETF21-06. The invoices were for sponsorship for IETF106 and IETF108. 4a

It has been confirmed that the IETF will receive an insurance payout for IETF 107 but not IETF 108 as that made a surplus, and that this payment will be made in 2021 not in 2020 as budgeted. YTD costs are lower than budget due to over budgeting for IETF108 and IETF109 In Kind NOC Support and Connectivity Support costs.

4b 5 5a

TD Actual amount includes \$1,861.72 of miscellaneous credits due to IETF106 SGP audit being less than the anticipated accrual in 2019. Also, YTD costs are lower than budget due to over budgeting for IETF108 and IETF109 YTD actual includes GRF services provided for audit prep (IETF underwent a standalone financial statement audit in 2020) and revamp of chart of accounts which are not included in reforecast amount. YTD actual is higher than rebudgeted amount due to accruals that were booked at year end for audit adjustments. One item that was a larger accrual amount would be a payment to Globalization Partners for the ED's 2020 Bonus. 6

No IESG support expenses incurred through December 2020.
 Minimal IAB support expenses incurred through December 2020.
 No IRTF-related expenses incurred through December 2020

No discretionary funds specifies interfer introgin becchiner 2020 No discretionary funds spent or recruitment-related costs incurred through YTD December 2020. No community leadership training expenses incurred through December 2020. 11 12

	Only the one-time IETF Trust Contribution of 10k was received in 2020 Carbon offset project expenses started incurring in August 2020; still a significant variance due to no special project expenses from Jan-July, September-December 2020 and the reforecast to be incurred equally from Jan-December '20.
15	YTD costs are lower than the reforecast amount due to some expenses having to be capitalized and an audit adjustment at year end.
15a	Roughly \$22k of unforecasted costs incurred in May-July 2020 for production center code update for time logs from ZX Security.
15b	\$2k of unforecasted costs incurred in Oct 2020 for feasibility analysis and implementation. Also, \$11,300 invoice was an unforecasted cost in September (for Agenda Filtering Project). November and December's invoice was \$10,000.00 each instead of the \$5,000 that was budgeted for.
	Pantheon.tech monthly costs trending at roughly \$6.6k through YTD June 2020 and spiked in July at \$12,200, August at \$12,800, September at \$12,125, October at \$11,595, November at \$12,730, and December at \$11,618.00. There was also an additional \$36k invoice in September for "milestone based work" as opposed to reforecast monthly amount of roughly \$9.8k.
	No tools re-architecturing expenses incurred in 2020
	Started incurring expenses in August 2020. Budget was estimated starting in January on a straight line method budgeting \$833 a month. First invoice in August was \$9,998, September's total amount was roughly \$9,500.00, October's total amount was figure and the starting in January on a straight line method budgeting \$833 a month. First invoice in August was \$9,998, September's total amount was roughly \$9,500.00, October's total amount was figure and the starting in January on a straight line method budgeting \$833 a month. First invoice in August was \$9,998, September's total amount was roughly \$9,500.00, October's total amount was figure and the starting in January on a straight line method budgeting \$833 a month.
15f	Audit adjustment at year end to capitalize the IOLA invoice for Datatracker updates
16	NOTE: This amount includes depreciation expense on assets currently in service. Budget amount represents cash outflow for new tools and equipment (to be capitalized for accounting purposes) but not depreciation expense on existing asset. No capital investments were made in January - December 2020.

Accrual Basis. No Assurance Provided. Disclosures Omitted.